

Hi Folks,

I have had a few inquiries about the letter Local 2S members have received about the \$2500 Accidental Death & Dismemberment Benefit offered to our members.

Our executive was approached by American Income Life to offer this benefit to our members free of charge. Our Local has received the Master Policy for this benefit.

What is in it for the insurance company?

If you fill out the beneficiary card they will call to see if you are interested in additional insurance. If you are they set up a meeting. If you are not you can say no thanks and they leave you alone. I am told they do have some interesting products to offer. We were concerned that the sales people would be high pressure. We have been assured that is not the case. I am still waiting for my phone call to see what they have to offer and see how the representative operates.

If members choose not to fill out the card they will still be covered but the benefit will go to the members estate and would be subject to taxes.

If the representatives from AIL are not acting as it has been explained to us please let me know.

I have attached a copy of the letter that was sent out to Local 2S members.

Thanks Bob.